Ulster County Economic Development Alliance 2022-2025 Budget - DRAFT

	2021	2022	2023	2024	2025	NOTES:
	Adopted Budget	Adopted Budget	Proposed Budget	Proposed Budget	Proposed Budget	
Description		DRAFT				
REVENUE & FINANCIAL SOURCES						
OPERATING REVENUES						
Charges for Services:	4 500 00	4 500 00	4 500.00	4 500.00	1 500 00	
Administrative Fees - Loan Fund Closings	1,500.00				1,500.00	
Application Fees	400.00		1	1	400.00	
Total Charges for Services	1,900.00	1,900.00	1,900.00	1,900.00	1,900.00	
Rentals & Financing Income:						
Loan Fund Administrative Fees	12,900.00	11,000.00	8,500.00	3,600.00	3,600.00	
Total Rentals & Financing Income	12,900.00				3,600.00	
			 			
Other Operating Revenues:		2.002.22	2.002.02	2,002,02	2 000 00	
Educational Events	3,000.00				3,000.00	
Total Other Operating Revenues	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	
TOTAL OPERATING REVENUES	17,800.00	15,900.00	13,400.00	8,500.00	8,500.00	
				0,000.00	0,000.00	
NONOPERATING REVENUES						
Investment Earnings:	100.00	100.00	100.00	100.00	100.00	
Municipal Subsidies						
Municipal Subsidies:		-	-	-		
Contracts with Ulster County	-	-	-	-	-	As you contract outborized luby 2021
Ulster 2040 Implementation	-	- 1,000,000.00				As per contract authorized July 2021 As per Contract authorized Sept 2021
Direct Financial Assistance to Small Businesses		170,000.00		-	-	As per contract authorized Sept 2021 As per contract authorized Oct 2021
Enterprise West Pre-Development Costs Ellenville Million	-	170,000.00				Project closed out in 2021
Total Municipal Subsidies	0.00	1,170,000.00	0.00	0.00	0.00	
		, ,,,,,,,				
Other Non-Operating Revenues:						
Net Asset Appropriation	8,600.00	0.00			19,400.00	Required to balance budget
Total Other Non-Operating Revenues	8,600.00	0.00	14,000.00	19,400.00	19,400.00	
TOTAL NONOPERATING REVENUES	8,700.00	1,170,100.00	14,100.00	19,500.00	19,500.00	
	20 500 00	1 400 000 00	27 500 00	20,000,00	20.000.00	
TOTAL REVENUES & FINANCING SOURCES	26,500.00	1,186,000.00	27,500.00	28,000.00	28,000.00	
EXPENDITURES:						
LAF LINDITUNES.						

OPERATING EXPENDITURES						
Professional Services Contracts:						
Contracts for Services - Ellenville Million	-	-	-	-	-	
Contracts for Services - Ulster 2040 Implementation	-	-				As per contract authorized July 2021
Contracts for Services - Ulster County CARES Program	-	850,000.00	-	-	-	As per Contract authorized Sept 2021
Contracts for Services - Admin and Program Delivery		125,000.00	-	-	-	As per Contract authorized Sept 2021
Contracts for Services - Enterprise West		130,000.00	-	-	-	As per Contract authorized Oct 2021
Legal Services	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	
Legal Services - Enterprise West	-	40,000.00	-	-	-	
Audit Services	13,000.00	13,500.00	14,000.00	14,500.00	14,500.00	
Total Professional Services Contracts	18,000.00	1,163,500.00	19,000.00	19,500.00	19,500.00	
Other Operating Expenditures						
Dues and Subscriptions	-	-	-	-	-	
Office Expense	500.00	500.00	500.00	500.00	500.00	
Insurance	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	
Marketing Campaign	-	-	-	-	-	
Educational Events	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	
Other Misc. Contractual Expenditures	-	14,000.00	-	-	-	
Total Other Operating Expenditures	8,500.00	22,500.00	8,500.00	8,500.00	8,500.00	
TOTAL OPERATING EXPENDITURES	26,500.00	1,186,000.00	27,500.00	28,000.00	28,000.00	
TOTAL EXPENDITURES	26,500.00	1,186,000.00	27,500.00	28,000.00	28,000.00	
		, ,	,	-,		
TOTAL OPERATING SURPLUS/(DEFICIT)	0.00	0.00	0.00	0.00	0.00	

0.000.000.000.00

			EXTENDED TO NOVEMBER 15			
	Ο	00	Return of Organization Exempt F			OMB No. 1545-0047
For	n J	90	Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue	-		» ZUZU
Depa	rtment	of the Treasury	Do not enter social security numbers on this form a	-		Open to Public
Interr	nal Reve	enue Service	Go to www.irs.gov/Form990 for instructions and		information.	Inspection
				ending	I	
	heck if				D Employer identifica	ation number
_	Addre		ER COUNTY ECONOMIC DEVELOPMENT			
	_chang ⊐Name		ANCE, INC.		++ +++007	F
	_chang Initial	°	usiness as		**-***827	2
	returr _Final _returr	DO B	and street (or P.O. box if mail is not delivered to street address) OX 1800, 244 FAIR STREET	Room/suite	E Telephone number 845-340-3	556
	termi	n.	own, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	311,039.
	Amer returr	nded KTNC	STON, NY 12402		H(a) Is this a group ret	
	Appli tion	F Name a	nd address of principal officer: WARD TODD		for subordinates?	
	pendi	PO BO	X 1800, KINGSTON, NY 12402		H(b) Are all subordinates incl	
11	Tax-ex	empt status:	X 501(c)(3) 501(c) ()◀ (insert no.) 4947(a)(1) o	r 📃 527	If "No," attach a li	st. See instructions
			ERNY.COM		H(c) Group exemption	number 🕨
		f organization:	X Corporation Trust Association Other ►	L Year	of formation: 1964 M	State of legal domicile: \mathbf{NY}
Pa	art I	•				
¢	1		e the organization's mission or most significant activities:			
Governance			MENT ALLIANCE PROMOTES JOB GROWTH,			
erne	2		x 🕨 🛄 if the organization discontinued its operations or dispose			ts.
Š	3					<u> </u>
	I .		ependent voting members of the governing body (Part VI, line 1b)			7
ies	5		of individuals employed in calendar year 2020 (Part V, line 2a)			<u> </u>
Activities &	6		of volunteers (estimate if necessary)			
Act			d business revenue from Part VIII, column (C), line 12			0.
	d	Net unrelated	business taxable income from Form 990-T, Part I, line 11	<u> </u>		
		Contributions	and grants (Dart) (III line 1b)	,	Prior Year 190,509.	Current Year 283,708.
ne	8		and grants (Part VIII, line 1h) ce revenue (Part VIII, line 2g)		33,070.	25,651.
Revenue	10	•	ce revenue (Part VIII, line 2g) come (Part VIII, column (A), lines 3, 4, and 7d)		444.	480.
Re					500.	1,200.
	12		(Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) add lines 8 through 11 (must equal Part VIII, column (A), line 12)		224,523.	311,039.
	13		nilar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
	14		to at far members (Dart IV, column (A), line ()		0.	0.
	40	-	compensation, employee benefits (Part IX, column (A), line 4)		0.	0.
Ises	16a		undraising fees (Part IX, column (A), line 11e)		0.	0.
Expenses	b			0.		
ŭ	17		es (Part IX, column (A), lines 11a-11d, 11f-24e)		279,305.	352,297.
	18		s. Add lines 13-17 (must equal Part IX, column (A), line 25)		279,305.	352,297.
	19		expenses. Subtract line 18 from line 12		-54,782.	-41,258.
or				Be	ginning of Current Year	End of Year
Assets or d Balances	20	Total assets (F	Part X, line 16)		1,871,436.	1,823,157.
As	21	Total liabilities	(Part X, line 26)		192,359.	185,338.
Ind	22		fund balances. Subtract line 21 from line 20		1,679,077.	1,637,819.
	art II					
			declare that I have examined this return, including accompanying schedules			nowledge and belief, it is
true	, corre	ct, and complete.	Declaration of preparer (other than officer) is based on all information of which	ch preparer	has any knowledge.	
Sig	n	' -	e of officer		Date	
Her	е		TODD, TREASURER			
			rint name and title			

	P Type of print name and the							
	Print/Type preparer's name	Preparer's signature	Date Check PTIN					
Paid	N. THERESE WOLFE		11/04/21 self-employed P00748483					
Preparer	Firm's name WHY ADVISORS NY ,	INC.	Firm's EIN ► **-**5429					
Use Only	Firm's address 🕒 ONE HUDSON CITY	CENTRE, SUITE 204						
	HUDSON, NY 12534		Phone no. 518 - 828 - 1565					
May the IRS discuss this return with the preparer shown above? See instructions								
032001 12-23-20 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2020)								

2001 12 20 20					ooparate mea		
SEE	SCHEDULE	0	FOR	ORGANIZATION	MISSION	STATEMENT	CONTINUATION

	ULSTER COUNTY ECONOMIC DEVELOPMENT
	990 (2020) ALLIANCE, INC. **-**8275 Page 2
Pa	rt III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	ULSTER COUNTY ECONOMIC DEVELOPMENT ALLIANCE PROMOTES JOB GROWTH,
	ECONOMIC DEVELOPMENT AND COMMUNITY REVITALIZATION FOR ULSTER COUNTY
	AND PROVIDES BUSINESS FINANCING THROUGH REVOLVING LOAN FUNDS.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	
	2020 ACCOMPLISHMENTS INCLUDE PROMOTION OF ECONOMIC DEVELOPMENT IN
	ULSTER COUNTY THROUGH BUSINESS ATTRACTION MARKETING CAMPAIGN, A MONTHLY
	"FEATURED PROPERTIES" EMAIL, HOSTING OF EVENTS FOR ECONOMIC DEVELOPMENT
	IN ULSTER COUNTY, AND AID TO SMALL BUSINESS IN RESPONSE TO THE COVID-19
	PANDEMIC. THE ORGANIZATION ALSO CONTINUED IMPLEMENTATION OF ULSTER
	COUNTY'S ELLENVILLE MILLION INITIATIVE, AND SERVES AS THE ADMINISTRATOR
	OF THE ULSTER COUNTY REVOLVING LOAN FUNDS.
4b	(Code:) (Expenses \$ including grants of \$) (Revenue \$
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$
4d	Other program services (Describe on Schedule O.)
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses ► 335,888.
	- 000 (555

-*8275	Page 3
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Form	<u>990 (2020)</u> ALLIANCE, INC. **-**8	3275	Р	age 3
Par	t IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a		X
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
с	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f				
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If</i> "Yes."			
	complete Schedule G, Part III	19		x
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II	21		x

Form	ALLIANCE, INC.	8275	Р	age 4
Pa	rt IV Checklist of Required Schedules (continued)			ugo -
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I. Parts I and III	22		х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			
	Schedule L. Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		Х
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Х
	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes." complete			
	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
-	Note: All Form 990 filers are required to complete Schedule O	38	х	
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance		•	
-	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	ר ר		
		5		

b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?

1c

ULSTER COUNTY ECONOMIC DEVELOPMENT ALLIANCE, INC.

2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 0 0 b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b 2b Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) 3a 3a X b If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i> 3b 3b 4 At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country local as bank account, securities account, or other financial account;? 4a X b If "Yes," enter the name of the foreign country low 5a X See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a X 5a X 5b X 5b X b Id any taxable party notify the organization file Form 8886-T? 5a X 6a 0 5a X 6b If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 5c 6a	Form	990 (2020) ALLIANCE, INC. **-**8	275	Р	age 5
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, field for the calendar year ending with or within the year covered by this returm 2a 0 b If at least one is reported on line 2a, did the organization lie all required fedral employment tax returms? 2b 2b Note: If the sam of lines 1a and 2a is greater than 250, you may be required to <i>e</i> -fig (see instructions) 3a 3a D dthe organization have unrelated business gross income of \$1.000 or more during the year? 3a Xa A tary time during the calendary war, diff the organization have an interest, in or a signature or other authority over, a financial account in a foreign country b . 3a Xa See instructions for timing requirements for Finder ROEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Xa Su bd as the organization have were not tax deductable? 5a Xa Xa D d any taxable pary notify the organization tile Form 886677 5c Xa Ga Does the organization neurol ax deductable as contribution ang try for prohist tax sheler transaction 7200,000, and did the organization solid: any contribution sulf were not tax deductable? 5c Xa Ga Does the organization neurol approximation include with every solicitation an express statement that such contributions or gifts were not tax deductable? 5c Xa Ga Tryes, 'did the organization neceven	Par	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
Tied for the calendar year ending with or within the year covered by thin return La 0 b If at least one is reported on line 2a, did the organization file all required feer employment tax returns? 2b Note: If the sum of lines 1 and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) 3a 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a b If "Yes," in the the name of the foreign country (such as a bank account, securities account, or other authonity over, a financial account) is of oreign country (such as a bank account, and othing the super?) 3a b If "Yes," enter the name of the foreign country (busich as a bank account, securities account, or other financial account)? 4a Xa b U any taxable party notify the organization that it was or is a party to a groinbide tax shefter transaction at any time during the tax year? 5a Xa c If "Yes' to line 5a or 5b, dd the organization that it was or is a party to a prohibited tax shefter transaction? 5b Xa c If "Yes' to line 5a or 5b, dd the organization that it was or is a party to a prohibited tax shefter transaction? 5c Xa b If "Yes," id the organization include with sever solicitation an express statement that such contributions or gifts were not tax deductible contributions and rescess provided? 7a Xa f 'Yes, 'to the organization and the dore of the yead acto and services provided? 7a Xa f U 'Yes,''to the organization notify the dore of the yead acto the				Yes	No
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h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. 9a 9a 9 Sponsoring organizations maintaining donor advised funds. 9a 9a 9 Did the sponsoring organization make any taxable distributions under section 4966? 9a 9a 10 Section 501(c)(7) organizations. Enter: 10a 9b 9b 10 Section 501(c)(12) organizations. Enter: 10a 10b 10b 11 Section 501(c)(12) organizations. Enter: 10b 10b 11c 12a a Gross income from members or shareholders 11a 10b 11b 12a b Gross income from other sources (Do not net amounts due or pail to other sources against amounts due or received from them.) 11b 12a 12a 12 Section 501(c)(2) qualified nonprofit health insurance issuers. 12b 12a 13a 13 Section 501(c)(29) qualified nonprofit health plans in more than one state? <t< th=""><th>f</th><th>Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?</th><th>7f</th><th></th><th>X</th></t<>	f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
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Note: See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			10		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b	а	-	13a		
organization is licensed to issue qualified health plans					
	D				
c Enter the amount of reserves on hand 13C	-		-		
			44-		X
b If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i> 14b			140		<u> </u>
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or	15		45		x
			13		
If "Yes," see instructions and file Form 4720, Schedule N. 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		16		x
If "Yes," complete Form 4720, Schedule O.	10				

Form **990** (2020)

ALLIANCE, INC.

Form 990 (2020)

-8275 Page 6

 Part VI
 Governance, Management, and Disclosure
 For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

 Check if Schedule O contains a response or note to any line in this Part VI
 X

Sec	tion A. Governing Body and Management						
			1		Y	es	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1 a		7			
	If there are material differences in voting rights among members of the governing body, or if the governing						
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			_			
b	Enter the number of voting members included on line 1a, above, who are independent	1b		7			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship	p with	any other				
	officer, director, trustee, or key employee?			2			X
3	Did the organization delegate control over management duties customarily performed by or under th	e direc	t supervision				
						_	<u>X</u>
4	Did the organization make any significant changes to its governing documents since the prior Form S		s filed?			_	X
5	Did the organization become aware during the year of a significant diversion of the organization's as	sets?		·		_	X
6	Did the organization have members or stockholders?			6	_	\rightarrow	Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or ap					_	
	more members of the governing body?			78	1 2	<u>x</u>	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s						
	persons other than the governing body?			71)	_	X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year		-			7	
а	The governing body?			88		X	
b	Each committee with authority to act on behalf of the governing body?			<u>8</u> t	<u>}</u>	<u>x</u>	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea						37
600	organization's mailing address? If "Yes." provide the names and addresses on Schedule O			. 9			Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenue	Code.)				N .
10-	Did the exercisation have lead chapters branches as efflicted?			10		es	No X
	Did the organization have local chapters, branches, or affiliates?				a	-	- 23
D	If "Yes," did the organization have written policies and procedures governing the activities of such ch and branches to ensure their operations are consistent with the organization's exempt purposes?			10	h		
112	Has the organization provided a complete copy of this Form 990 to all members of its governing bod		re filing the form?	11		x	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	iy belo					
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12	- 7	x	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise					x	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If</i>			· ·	-	-	
Ŭ	in Schedule O how this was done	,		12	c 2	x	
13	Did the organization have a written whistleblower policy?					x	
14	Did the organization have a written document retention and destruction policy?					x	
15	Did the process for determining compensation of the following persons include a review and approva				-		
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	,					
а	The organization's CEO, Executive Director, or top management official			15	a Z	x	
b	Other officers or key employees of the organization			15		x	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).						
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger	ment w	vith a				
	taxable entity during the year?			16	а		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evalua						
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ	nizatio	ı's				
	exempt status with respect to such arrangements?			16	b		
Sec	tion C. Disclosure						
17	List the states with which a copy of this Form 990 is required to be filed \blacktriangleright NY						
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, a	nd 990)-T (Section 501(c)	3)s on	y) ava	ailab	le
	for public inspection. Indicate how you made these available. Check all that apply.						
	Own website X Another's website X Upon request Other <i>(explain</i>		,				
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, co	onflict	of interest policy, a	nd fina	ancial		
	statements available to the public during the tax year.						
20	State the name, address, and telephone number of the person who possesses the organization's bo	oks an	d records 🕨 🔄				
	BURTON GULNICK - 845-340-3460						
	244 FAIR STREET PO BOX 1800, KINGSTON, NY 12402						

ULSTER COUNTY ECONOMIC DEVELOPMENT								
Form 990 (2020) ALLIANCE, INC.	**-***8275	Page 7						
Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated								
Employees, and Independent Contractors								
Check if Schedule O contains a response or note to any line in this Part VII								
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending wit	h or within the organization's	s tax year.						
 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regard 	dless of amount of compens	ation.						

Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A)	(B)	(C)		(D)	(E)	(F)				
Name and title	Average	(do	Position (do not check more than one		Reportable	Reportable	Estimated			
	hours per	box	, unles	ss per	son i	is both	n an	compensation	compensation	amount of
	week		cer an	id a di	recto	or/trus	tee)	from	from related	other
	(list any	recto						the	organizations	compensation
	(list any hours for related organizations below line)				ated		organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the	
	related organizations	ustee	trust		ee	upens		(00-2/1099-00150)		organization and related
	below	lual tr	tional		nploy	st con	_			organizations
	line)	In divic	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
(1) MARC RIDER	1.00									
DIRECTOR	34.00	Х		Х				0.	133,214.	28,729.
(2) BURTON GULNICK, JR.	1.00									
TREASURER	34.00	Х						0.	131,984.	28,729.
(3) LISA BERGER	14.00									
PRESIDENT	21.00			X				0.	104,006.	32,175.
(4) TIM WEIDEMANN	1.00									
CEO	34.00			Х				0.	98,329.	32,175.
(5) EVELYN WRIGHT	1.00									
DIRECTOR	34.00	х						0.	117,725.	9,013.
(6) CJ RIOUX	11.25									
CFO	24.50			Х				0.	104,805.	10,881.
(7) AMANDA LAVALLE	1.00									
DIRECTOR	1 0 0	Х						0.	73,028.	31,778.
(8) LYNN ARCHER	1.00								10 0	4
VICE CHAIR	34.00	Х		X				0.	10,855.	15,573.
(9) BRIAN CAHILL	1.00								1 4 . 0 0 0	
DIRECTOR	34.00	Х						0.	14,000.	0.
(10) HERBERT LITTS	1.00								1 4 . 0 0 0	
DIRECTOR	34.00	Х						0.	14,000.	0.
(11) SARAH HALEY	1.00								•	
CHAIR	1 00	X		X		-		0.	0.	0.
(12) WARD TODD	1.00								•	
SECRETARY		X		X		-		0.	0.	0.
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ULSTER CO		CON	IOM	IIC	D	EV	ΕI	LOPMENT					_
Form 990 (2020) ALLIANCE									**_**	**82	75	P	age 8
Part VII Section A. Officers, Directors, Trus		ploy	ees,			ghes	t C		. ,				
(A)	(B)			(C Pos		n		(D)	(E)		_	(F)	
Name and title	Average hours per		not c	heck	more	than c		Reportable compensation	Reportable			timate 10unt	
	week					s both pr/trust		from	compensatio from related			other	01
	(list any	ctor						the	organization			pensa	tion
	hours for	or dire				ted		organization	(W-2/1099-MIS	;C)	fr	om th	е
	related	stee o	rustee			oensa.		(W-2/1099-MISC)			•	anizat	
	organizations below	ual tru	onal t		ployee	com						l relat	
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				orga	nizati	ons
	,	=	<u>=</u>	ò	ž	не	Ĕ			-+			
		1											
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		-	-				-			-+			
		-											
1b Subtotal								0.	801,94	16.	189	9 0	53.
c Total from continuation sheets to Part VI								0.	00175	0.		70	0.
	.,							0.	801,94		189	9,0	
2 Total number of individuals (including but n			1) wh	o re	eceived more than \$100,					
compensation from the organization								·	•				0
												Yes	No
3 Did the organization list any former officer,	director, trust	ee, k	key e	empl	oye	e, or	hig	hest compensated emp	loyee on				
line 1a? If "Yes," complete Schedule J for s	uch individual									L	3		X
4 For any individual listed on line 1a, is the su													
and related organizations greater than \$150											4	X	
5 Did any person listed on line 1a receive or a	-				-			-					
rendered to the organization? <i>If</i> "Yes." com	plete Schedul	e J f	or si	ıch ı	oers	on .					5		X
Section B. Independent Contractors								· · · · · · · · · · · · · · · · · · ·	100.000 - (
1 Complete this table for your five highest co										ensati	on tro	m	
the organization. Report compensation for (A)	the calendar y	eare	nair	ig w				(B)	ear.		(C	••	
רא) Name and business	address							رط) Description of s	ervices	Co	omper		n
ELLENVILLE HOSPITAL													
10 HEALTHY WAY, ELLENVILL	E, NY 1	24	28					ELLENVILLE M	ILLION		113	3,8	17.
.												,	
• Total number of index and set contractors (م ایروانو م	at 1 10		- + - ·	+h		'		ave then				
2 Total number of independent contractors (ii \$100,000 of compensation from the organia	•	ot IIr	inteo	1 (0)	tnos 1		req	above) who received mo	bre man				
wroo,ooo or compensation nom the organi.						-							

ULSTER COUNTY ECONOMIC DEVELOPMENT ALLIANCE, INC.

Form	ו 99	0 (;	2020) ALLIANCE, INC	•			**_**8	275 Page 9
Pa	rt \	/	Statement of Revenue					
			Check if Schedule O contains a response	or note to any lin	e in this Part VIII			
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
ູ່	1	а	Federated campaigns 1a					
Contributions, Gifts, Grants and Other Similar Amounts	•		Membership dues 1b					
n Gr			Fundraising events 1 c		1			
ifts ar A			Related organizations 11					
s, G mila			Government grants (contributions) 1e	283,708.	1			
ion: Sil			All other contributions, gifts, grants, and		1			
but the			similar amounts not included above 1f					
d O		g	Noncash contributions included in lines 1a-1f					
Co an		h	Total. Add lines 1a-1f	🕨	283,708.			
				Business Code				
e	2	а	INTEREST ON LOANS	926110	25,081.	25,081.		
ervi		b	LATE FEES COLLECTED	926110	570.	570.		
n Si		С						
jran Rev		d						
Program Service Revenue		e	All - 11-					
ш		T	All other program service revenue	└►	25,651.			
	3	g	Total. Add lines 2a-2f Investment income (including dividends, intere		23,031.			
	5		other similar amounts)		480.			480.
	4		Income from investment of tax-exempt bond p					
	5		Royalties					
	_		(i) Real	(ii) Personal				
	6	а	Gross rents					
		b	Less: rental expenses 6b					
		с	Rental income or (loss) 6c					
		d	Net rental income or (loss)					
	7	а	Gross amount from sales of (i) Securities	(ii) Other				
			assets other than inventory 7a					
		b	Less: cost or other basis					
anu			and sales expenses 7b					
evenue			Gain or (loss) 7c					
r R	-		Net gain or (loss)	<u>,</u> ▶				
Other R	8	а	Gross income from fundraising events (not					
0			including \$ of contributions reported on line 1c). See					
			Part IV, line 18					
		h	Less: direct expenses 8b					
			Net income or (loss) from fundraising events					
	9		Gross income from gaming activities. See					
			Part IV, line 19 9a					
		b	Less: direct expenses 9b					
		с	Net income or (loss) from gaming activities	►				
	10	а	Gross sales of inventory, less returns					
			and allowances 10a		-			
		b	Less: cost of goods sold 10b					
		с	Net income or (loss) from sales of inventory					
s				Business Code	1 0 0 0	1 0 0 0		
Miscellaneous Revenue	11		APPLICATION FEES	926110	1,000.	1,000.		
llan /ent			MISCELLANEOUS	926110	200.	200.		
sce		C d	All other revenue					
Μi			All other revenue	L ►	1,200.			
	12		Total revenue. See instructions		311,039.	26,851.	0.	480.
						,,	· · ·	

ULSTER COUNTY ECONOMIC DEVELOPMENT ALLIANCE, INC.

	t IX Statement of Functional Expense				
Sectio	on 501(c)(3) and 501(c)(4) organizations must compl			nplete column (A).	Γ
	Check if Schedule O contains a respons	e or note to any line in t (A)	this Part IX	(C)	<u> </u>
	ot include amounts reported on lines 6b, 3b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees				
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
-	persons described in section 4958(c)(3)(B)				
7 0	Other salaries and wages				
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
0					
	Other employee benefits				
0 1	Payroll taxes				
a b	Management	40.		40.	
	Legal Accounting	13,449.	1,345.	12,104.	
		15,415.	1,515.	12,1040	
	Lobbying Professional fundraising services. See Part IV, line 17				
	Investment management fees				
' g	Other. (If line 11g amount exceeds 10% of line 25,				
9	column (A) amount, list line 11g expenses on Sch O.)				
2	Advertising and promotion	49,600.	49,600.		
	Office expenses	324.	282.	42.	
4	Information technology				
5	Royalties				
	Occupancy				
7	Travel				
8	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
9	Conferences, conventions, and meetings				
0	Interest				
1	Payments to affiliates				
2	Depreciation, depletion, and amortization				
3	Insurance	4,223.		4,223.	
4	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	SERVICES-ELLENVILLE MIL	283,707.	283,707.		
b	BAD DEBT	954.	954.		
c					
d					
	All other expenses				
5	Total functional expenses. Add lines 1 through 24e	352,297.	335,888.	16,409.	
6	Joint costs. Complete this line only if the organization	-		-	
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Form 990 (2020)

ULSTER COUNTY ECONOMIC DEVELOPMENT ALLIANCE, INC.

Pa	rt X	Balance Sheet				
		Check if Schedule O contains a response or n	ote to any line in this Part X			
				(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		1,131,344.	1	899,282
	2	Savings and temporary cash investments			2	
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net		1,010.	4	169,163
	5	Loans and other receivables from any current	or former officer, director,			
		trustee, key employee, creator or founder, sub	stantial contributor, or 35%			
		controlled entity or family member of any of the	ese persons		5	
	6	Loans and other receivables from other disqua	lified persons (as defined			
		under section 4958(f)(1)), and persons describe			6	
ts	7	Notes and loans receivable, net		739,082.	7	754,712
Assets	8	Inventories for sale or use			8	
Ä	9	Prepaid expenses and deferred charges		9		
	10a	Land, buildings, and equipment: cost or other				
		basis. Complete Part VI of Schedule D	10a			
	b	Less: accumulated depreciation			10c	
	11	Investments - publicly traded securities			11	
	12	Investments - other securities. See Part IV, line	11		12	
	13	Investments - program-related. See Part IV, line			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11		1 074 405	15	
	16	Total assets. Add lines 1 through 15 (must eq		1,871,436.	16	1,823,157
	17	Accounts payable and accrued expenses		77,477.	17	184,089
	18	Grants payable		114 000	18	1 040
	19	Deferred revenue		114,882.	19	1,249
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete			21	
es	22	Loans and other payables to any current or for				
Liabilities		trustee, key employee, creator or founder, sub				
-iat		controlled entity or family member of any of th			22	
_	23	Secured mortgages and notes payable to unre			23	
	24	Unsecured notes and loans payable to unrelat			24	
	25	Other liabilities (including federal income tax, p				
		parties, and other liabilities not included on line			05	
				192,359.	25	185,338
	26	Total liabilities. Add lines 17 through 25 Organizations that follow FASB ASC 958, ch	ook hara	192,339.	26	105,550
ŝ		and complete lines 27, 28, 32, and 33.				
ů Ľ	27				27	
ala	28				28	
Б	20	Organizations that do not follow FASB ASC	958 check here 🕨 🗴		20	
ЦЦ		and complete lines 29 through 33.				
p	29	Capital stock or trust principal, or current fund	e	1,679,077.	29	1,637,819
ets	29 30	Paid-in or capital surplus, or land, building, or e		0.	30	0
SSI	30	Retained earnings, endowment, accumulated		0.	30	0
Net Assets or Fund Balances	31	Total net assets or fund balances		1,679,077.	32	1,637,819
Ž	32			1,871,436.	32 33	1,823,157
	55	TOTAL MADINITIES AND HEL ASSELS/TUNU DAIANCES			აა	Form 990 (2020

Form 990 (2020)

ULSTER	COUNTY	ECONOMIC	DEVELOPMENT
ALTTANO	TE TNC		

Form	1 990 (2020) ALLIANCE, INC.	**_**	*8275	Pag	_{le} 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
4	Total revenue (must aqual Dart)/III. column (A), line 10)		311	03	29
1 2	Total revenue (must equal Part VIII, column (A), line 12) Total expenses (must equal Part IX, column (A), line 25)	1	352		
2		3	-41		
4	Revenue less expenses. Subtract line 2 from line 1 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	1,679		
- 5	Net unrealized gains (losses) on investments	5	1/0/5	/ 0 /	
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				-
	column (B))	10	1,637	,81	L9.
Pa	rt XII Financial Statements and Reporting		,		_
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: 🗌 Cash 🛛 🖾 Accrual 💭 Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
с	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		. 2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch	edule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin				
	Act and OMB Circular A-133?		. 3a		Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi				
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits				
			Form S	990 (2	2020

SCHEDULE A Public Charity Status and Public Support					OMB No. 1545-0047		
(Form 990 or 990-EZ)		•					2020
		anization is a section 501 947(a)(1) nonexempt cha			or a section		Ζυζυ
Department of the Treasury		Attach to Form 990 or F	orm 990-	EZ.			Open to Public
Internal Revenue Service		ov/Form990 for instruction			nformation.		Inspection
Name of the organizati			STODMI	≤NT			identification number *-**8275
Part I Reason	ALLIANCE, INC for Public Charity Status.		omploto ti	nic part) S			<u>~~~~~</u>
						3.	
Ē.	a private foundation because it is: nvention of churches, or associat		-	-	()(A)(i)		
	cribed in section 170(b)(1)(A)(ii).				יለጥለባን		
	a cooperative hospital service or				ii).		
	search organization operated in c	•			•)(iii). Enter	the hospital's name,
city, and stat	e:						
5 🗌 An organizati	on operated for the benefit of a c	ollege or university owned	l or operat	ed by a go	overnmental u	nit describe	ed in
section 170	(b)(1)(A)(iv). (Complete Part II.)						
	te, or local government or govern	nmental unit described in	section 17	70(b)(1)(A)	(v).		
-	on that normally receives a subst	tantial part of its support fi	rom a gove	ernmental	unit or from th	ne general p	public described in
	b)(1)(A)(vi). (Complete Part II.)				,		
	r trust described in section 170(b					land anna at	
-	al research organization describe					-	-
university:	or a non-land-grant college of agr			name, city	, and state of	the college	
· _	on that normally receives (1) mor	e than 33 1/3% of its supp	ort from c	ontributior	ns. membersh	ip fees, and	d aross receipts from
	ted to its exempt functions, subje						
income and u	unrelated business taxable incom	e (less section 511 tax) fro	m busines	sses acqui	red by the org	anization a	fter June 30, 1975.
See section	509(a)(2). (Complete Part III.)						
11 🔄 An organizati	on organized and operated exclu	sively to test for public sa	fety. See	section 50	09(a)(4).		
12 An organizati	on organized and operated exclu	sively for the benefit of, to	perform t	he functio	ns of, or to ca	rry out the	purposes of one or
	v supported organizations describ						Check the box in
	ough 12d that describes the type					-	
	upporting organization operated,						
	ted organization(s) the power to r n. You must complete Part IV, \$		majority c	of the aired	tors or truste	es of the su	ipporting
	supporting organization supervise		ion with it	s supporte	ed organizatio	n(s) by hay	ina
	nanagement of the supporting or			• •	•		•
	n(s). You must complete Part IV	•				5	
c 🗌 Type III fui	nctionally integrated. A support	ing organization operated	in connect	tion with, a	and functional	ly integrate	d with,
its support	ed organization(s) (see instructior	ns). You must complete I	Part IV, Se	ections A,	D, and E.		
d 🗌 Type III no	n-functionally integrated. A sup	oporting organization oper	ated in co	nnection v	vith its suppor	ted organiz	zation(s)
	functionally integrated. The organ	e ,	•		•	an attentiv	veness
·	t (see instructions). You must co	•	-				
	box if the organization received a				Type I, Type	II, Type III	
-	/ integrated, or Type III non-functi of supported organizations						
	ing information about the suppor	ted organization(s)					
(i) Name of supp		(iii) Type of organization	(iv) Is the orga	anization listed ing document?	(v) Amount or	monetary	(vi) Amount of other
organizatior	1	(described on lines 1-10 above (see instructions))	Yes	No	support (see ir	structions)	support (see instructions)
Total							

-*8275 Page 2

Schedule A (Form 990 or 990-EZ) 2020 ALLIANCE, INC.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	460,962.	343,755.	341,860.	191,009.	283,708.	1621294.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge	83,719.	99,521.	101,175.	101,541.	107,667.	493,623.
4	Total. Add lines 1 through 3	544,681.	443,276.	443,035.	292,550.	391,375.	2114917.
	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						2114917.
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 4	544,681.	443,276.	443,035.	292,550.	391,375.	2114917.
	Gross income from interest,		-			-	
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	641.	905.	525.	444.	480.	2,995.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	35,687.	29,532.	38,290.	33,070.	26,851.	163,430.
11							2281342.
12	Gross receipts from related activities,	etc. (see instructio	ons)			12	
13	First 5 years. If the Form 990 is for th	,	,			01(c)(3)	
	organization, check this box and stop			,			
Sec	ction C. Computation of Publi						
14	Public support percentage for 2020 (li	ine 6, column (f), d	ivided by line 11, c	column (f))		14	92.70 %
15	Public support percentage from 2019		-			15	91.47 %
16a	33 1/3% support test - 2020. If the c					ore, check this bo	
	stop here. The organization qualifies	as a publicly supp	orted organization	·			► X
b	33 1/3% support test - 2019. If the c						
	and stop here. The organization qual	•					
17a	10% -facts-and-circumstances test						
_		-					
	and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization						
b	10% -facts-and-circumstances test	•	•		•		
~		-					
	more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization						
18	Private foundation. If the organizatio		•				
				,,,		dule A (Form 990	

Schedule A (Form 990 or 990-EZ) 2020

Schedule A (Form 990 or 990-EZ) 2020 ALLIANCE, INC. Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) ation

Calendar year (or fiscal year beginning in) ► (a) 2016 (b) 2017 (c) 2018 (d) 2019 (e) 2 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	2020 (f) Total
membership fees received. (Do not include any "unusual grants.")	
include any "unusual grants.")	
2 Gross receipts from admissions.	
merchandise sold or services per-	
formed, or facilities furnished in any activity that is related to the	
organization's tax-exempt purpose	
3 Gross receipts from activities that	
are not an unrelated trade or bus-	
iness under section 513	
4 Tax revenues levied for the organ-	
ization's benefit and either paid to	
or expended on its behalf	
5 The value of services or facilities	
furnished by a governmental unit to	
the organization without charge	
6 Total. Add lines 1 through 5	
7a Amounts included on lines 1, 2, and	
3 received from disgualified persons	
b Amounts included on lines 2 and 3 received	
from other than disqualified persons that	
exceed the greater of \$5,000 or 1% of the	
amount on line 13 for the year	
c Add lines 7a and 7b	
8 Public support. (Subtract line 7c from line 6.) Section B. Total Support	
	2000 (f) Tatal
	2020 (f) Total
9 Amounts from line 6	
dividends, payments received on	
securities loans, rents, royalties,	
and income from similar sources	
b Unrelated business taxable income	
(less section 511 taxes) from businesses	
acquired after June 30, 1975	
c Add lines 10a and 10b	
11 Net income from unrelated business activities not included in line 10b,	
whether or not the business is	
regularly carried on	
12 Other income. Do not include gain	
or loss from the sale of capital assets (Explain in Part VI.)	
13 Total support. (Add lines 9, 10c, 11, and 12.)	
14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) or	rganization,
check this box and stop here	• • • • • • • • • • • • • • • • • • •
Section C. Computation of Public Support Percentage	
15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	%
Section D. Computation of Investment Income Percentage	
17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	%
19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and	
b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33	
line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization and the stop of the	
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions	

Schedule A (Form 990 or 990-EZ) 2020 ALLIANCE, INC.

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If* "Yes." *complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

032024 01-25-21

1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

10b

Yes

No

 Schedule A (Form 990 or 990-EZ) 2020 ALLIANCE, INC.

 Part IV
 Supporting Organizations (continued)

 11
 Has the organization accepted a gift or contribution from any of the following persons?

 a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?

- **b** A family member of a person described in line 11a above?
- c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.

Section B. Type I Supporting Organizations

Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
 Did the organization operate for the benefit of any supported organization other than the supported

organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in

Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

Section C. Type II Supporting Organizations

 1
 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).
 1

Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard	3		

Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
- a The organization satisfied the Activities Test. Complete line 2 below.
- **b** The organization is the parent of each of its supported organizations. *Complete* **line 3** *below.*

с	The organization supported a governmental entity.	Describe in Part VI how you supported a governmental entity (see instru	uction <u>s).</u>

- 2 Activities Test. Answer lines 2a and 2b below.
- **a** Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in **Part VI identify those supported organizations and explain** how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- **3** Parent of Supported Organizations. **Answer lines 3a and 3b below.**
- **a** Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *If* "Yes" or "No" provide details in **Part VI.**
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If* "Yes." *describe in* **Part VI** *the role played by the organization in this regard.*

2a

2b

3a

3b

11a

11b

11c

1

2

Yes No

Yes

No

No

Yes No

Schedule A (Form 990 or 990-EZ) 2020 ALLIANCE, INC. Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in* **Part VI**). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Sect	on A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	on B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
с	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	on C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally i	ntegra	ated Type III supporting organ	nization (see

instructions).

Schedule A (Form 990 or 990-EZ) 2020

Sche Par	dule A (Form 990 or 990-EZ) 2020 ALLIANCE, INC	• a)(3) Supporting Orga	nizations (continu		*-***8275 Page 7
			nizations (continu	lea)	Current Veer
	on D - Distributions			1	Current Year
1					
2	organizations, in excess of income from activity	t purposes of supported		2	
3	Administrative expenses paid to accomplish exempt purposes of supported organizations				
4	Administrative expenses paid to accomplish exempt purposes of supported organizations Amounts paid to acquire exempt-use assets				
- 4 5	Qualified set-aside amounts (prior IRS approval required - pro	wide details in Part VI)		4 5	
6	Other distributions (<i>describe in</i> Part VI). See instructions.			6	
7	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which the	e organization is responsive		_ '	
U	(provide details in Part VI). See instructions.			8	
9	Distributable amount for 2020 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributior Pre-2020		(iii) Distributable Amount for 2020
_1	Distributable amount for 2020 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2020 (reason-				
	able cause required - explain in Part VI). See instructions.				
3	Excess distributions carryover, if any, to 2020				
a	From 2015				
b	From 2016				
C	From 2017				
d	From 2018				
e	From 2019				
f	Total of lines 3a through 3e				
g	Applied to underdistributions of prior years				
h	Applied to 2020 distributable amount				
i	Carryover from 2015 not applied (see instructions)				
_ <u>i</u> _	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2020 from Section D,				
	line 7: \$				
a	Applied to underdistributions of prior years				
b	Applied to 2020 distributable amount				
C	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2020, if				
	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in Part VI. See instructions.				
6	Remaining underdistributions for 2020. Subtract lines 3h				
	and 4b from line 1. For result greater than zero, explain in				
	Part VI. See instructions.				
7	Excess distributions carryover to 2021. Add lines 3j and 4c.				
8	Breakdown of line 7:				
	Excess from 2016				
	Excess from 2017				
	Excess from 2018				
	Excess from 2019				
	Excess from 2020				
					•

Schedule A (Form 990 or 990-EZ) 2020

ULSTER COUNTY ECONOMIC DEVELOPMENT Schedule A (Form 990 or 990-EZ) 2020 ALLIANCE, INC.

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

MISCELLANEOUS	
2016 AMOUNT: \$	10,724.
2017 AMOUNT: \$	7,687.
2018 AMOUNT: \$	11,495.
2020 AMOUNT: \$	200.
INTEREST ON LOAN	PROGRAM
2016 AMOUNT: \$	23,230.
2017 AMOUNT: \$	20,341.
2018 AMOUNT: \$	25,706.
2019 AMOUNT: \$	32,621.
2020 AMOUNT: \$	25,081.
LATE FEES COLLEC	TED
2016 AMOUNT: \$	1,733.
2017 AMOUNT: \$	1,504.
2018 AMOUNT: \$	1,089.
2019 AMOUNT: \$	449.
2020 AMOUNT: \$	570.
APPLICATION FEES	
2020 AMOUNT: \$	1,000.

Schedule B

(Form 990. 990-F7 or 99 Depart Interna

Schedule of Contributors

OMB No. 1545-0047

2	0	2	0
2	U	Z	U

Name of the organization

or 990-PF) Department of the Treasury Internal Revenue Service	 Attach to Form 990, Form 990-EZ, or Form 990-PF. Go to www.irs.gov/Form990 for the latest information. 	2020		
	JLSTER COUNTY ECONOMIC DEVELOPMENT ALLIANCE, INC.	Employer identification number		
Organization type (chec	k one):			
Filers of:	Section:			
Form 990 or 990-EZ (X) 501(c)(3) (enter number) organization				
	4947(a)(1) nonexempt charitable trust not treated as a private foundation			
	527 political organization			
Form 990-PF	m 990-PF 501(c)(3) exempt private foundation			
	4947(a)(1) nonexempt charitable trust treated as a private foundation			
	501(c)(3) taxable private foundation			
, ,	n is covered by the General Rule or a Special Rule. (c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special F	ula Sacinetructiona		
General Rule	(c)(7), (o), of (10) organization can check boxes for both the General Fulle and a Special P			
-	tion filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totali ny one contributor. Complete Parts I and II. See instructions for determining a contributo			
Special Rules				
sections 509(a)	tion described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support 1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a utor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amo	a, or 16b, and that received from		

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

or (ii) Form 990-EZ, line 1. Complete Parts I and II.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

Name of organization

ULSTER COUNTY ECONOMIC DEVELOPMENT ALLIANCE, INC.

Employer identification number

-*8275

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	ULSTER COUNTY 244 FAIR STREET KINGSTON, NY 12402	\$ <u>283,708.</u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Page **2**

			Employer identification number
	R COUNTY ECONOMIC DEVELOPMENT NCE, INC.		**-**8275
Part II	Noncash Property (see instructions). Use duplicate copies of Part II if a	dditional space is needed	l.
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	Data received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	

Page **3**

Schedule B	(Form 990), 990-EZ,	or 990-PF)	(2020)
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Dad	٦C	4

Name of o	prganization		Employer identification number
ALLIA	R COUNTY ECONOMIC DEVELONCE, INC.		**-**8275
Part III	Exclusively religious, charitable, etc., contribut from any one contributor. Complete columns (a completing Part III, enter the total of exclusively religious, Use duplicate copies of Part III if additional	a) through (e) and the following line entry. For charitable, etc., contributions of \$1,000 or less for	01(c)(7), (8), or (10) that total more than \$1,000 for the year organizations the year. (Enter this info. once.) \$
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gift	
	Transferee's name, address, a	nd ZIP + 4 F	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	Transferee's name, address, a	(e) Transfer of gift	Relationship of transferor to transferee
(a) No.			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gift	
	Transferee's name, address, a	nd ZIP + 4 F	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
		(e) Transfer of gift	
·	Transferee's name, address, a	nd ZIP + 4 F	elationship of transferor to transferee

SC	SCHEDULE D Supplemental Financial Statements					
(Form 990) ► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b			2020			
Depart	ment of the Treasury		, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.		Open to Public Inspection	
Interna	Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.					
Nam	e of the organizati		OMIC DEVELOPMENT	Em	ployer identification number **-**8275	
Pa	t I Organiza	ALLIANCE, INC.	d Funds or Other Similar Funds or A			
I UI		n answered "Yes" on Form 990, Part IV, lin				
	organizatio		(a) Donor advised funds	(b) Fur	nds and other accounts	
1	Total number at er	nd of year		()		
2		f contributions to (during year)				
3		f grants from (during year)				
4		t end of year				
5	Did the organizatio	on inform all donors and donor advisors in v	writing that the assets held in donor advised fu	nds		
	are the organizatio	n's property, subject to the organization's	exclusive legal control?		Yes No	
6	Did the organization	on inform all grantees, donors, and donor a	dvisors in writing that grant funds can be used	only		
	for charitable purp	oses and not for the benefit of the donor o	r donor advisor, or for any other purpose confe	erring		
Pa	impermissible priv					
			ganization answered "Yes" on Form 990, Part I	V, line 7		
1		servation easements held by the organization			Second and loved areas	
		l of land for public use (for example, recrea f natural habitat			important land area	
		of open space	Preservation of a ce	runea m	sione structure	
2			fied conservation contribution in the form of a c	onserva	ation easement on the last	
2	day of the tax year	• • •			Held at the End of the Tax Year	
а	• •			2a		
с	-		ucture included in (a)			
d			after 7/25/06, and not on a historic structure			
	listed in the Natior	al Register		2d		
3	Number of conser	vation easements modified, transferred, rel	eased, extinguished, or terminated by the orga	nization	during the tax	
	year 🕨					
4		where property subject to conservation eas				
5		tion have a written policy regarding the per				
	,	orcement of the conservation easements it				
6	Staff and voluntee	r hours devoted to monitoring, inspecting,	handling of violations, and enforcing conservation	ion ease	ements during the year	
7			lling of violations, and enforcing concernation of		to during the year	
7	Amount of expens ► \$	es incurred in monitoring, inspecting, nand	lling of violations, and enforcing conservation e	asemen	its during the year	
8		vation easement reported on line 2(d) abov	e satisfy the requirements of section 170(h)(4)(B)(i)		
U					Yes No	
9			on easements in its revenue and expense state			
		•	note to the organization's financial statements t			
	organization's accounting for conservation easements.					
Pa	Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.					
	Complete if	the organization answered "Yes" on Form	990, Part IV, line 8.			
1a	If the organization	elected, as permitted under FASB ASC 95	8, not to report in its revenue statement and ba	alance s	heet works	
	of art, historical tre	easures, or other similar assets held for pub	blic exhibition, education, or research in further	ance of	public	
	service, provide in Part XIII the text of the footnote to its financial statements that describes these items.					
b			8, to report in its revenue statement and balan			
			exhibition, education, or research in furtheran	ce of pu	DIIC SERVICE,	
	•	ng amounts relating to these items:		►	¢	
					\$	
2	. ,		asures, or other similar assets for financial gain		\$	
2	•	ints required to be reported under FASB A		, provid		
а	-			►	\$	
		eduction Act Notice, see the Instructions		r	Schedule D (Form 990) 2020	

032051 12-01-20

			NOMIC DEVE	LOPMENT			+	
	dule D (Form 990) 2020 ALLIANCE		· · · · · · · · · · · · · · · · · · ·	•			*8275	Page 2
Par	t III Organizations Maintaining Co						s (continu	ed)
3	Using the organization's acquisition, accessio collection items (check all that apply):	n, and other record	s, check any of the f	following that mak	e significant	use of its		
а	Public exhibition	d		hange program				
_	Scholarly research	U O		nange program				
b		e						
C A	Preservation for future generations	lastions and avalair	a bour thou furthor th	o organization's a	warnat auroa	aa in Dart	VIII	
4	Provide a description of the organization's col					se in Part	XIII.	
5	During the year, did the organization solicit or							
Dar	to be sold to raise funds rather than to be main to be						Yes	No No
Fai	t IV Escrow and Custodial Arrang reported an amount on Form 990, Part		ete if the organizatio	n answered "Yes"	on Form 990	J, Part IV,	line 9, or	
4	-		· · · · · · · · · · · · · · · · · · ·		4. 5 1 1			
па	Is the organization an agent, trustee, custodia							
	on Form 990, Part X?					L	Yes	└── No
b	If "Yes," explain the arrangement in Part XIII a	nd complete the fol	llowing table:					
							Amount	
	Beginning balance							
	Additions during the year							
е	Distributions during the year							
f	Ending balance							
	Did the organization include an amount on Fo				• • • • • • • • • • • • • • • • • • • •	L	Yes	
_	If "Yes," explain the arrangement in Part XIII.							
Par	t V Endowment Funds. Complete if	the organization an	swered "Yes" on Fo	orm 990, Part IV, li	ne 10.			
	-	(a) Current year	(b) Prior year	(c) Two years bac	ck (d) Three	years back	(e) Four y	ears back
1a	Beginning of year balance							
b	Contributions							
с	Net investment earnings, gains, and losses							
d	Grants or scholarships							
е	Other expenditures for facilities							
	and programs							
f	Administrative expenses							
g	End of year balance							
2	Provide the estimated percentage of the curre	ent year end balance	e (line 1g, column (a)) held as:				
а	Board designated or quasi-endowment		%					
b	Permanent endowment		-					
с	Term endowment							
	The percentages on lines 2a, 2b, and 2c shou	ld equal 100%.						
3a	Are there endowment funds not in the posses		ation that are held ar	nd administered fo	or the organiz	ation		
	by:	U			Ū.		Y	'es No
	(i) Unrelated organizations						3a(i)	
	(ii) Related organizations						3a(ii)	
b	If "Yes" on line 3a(ii), are the related organizat							
4	Describe in Part XIII the intended uses of the							
_	t VI Land, Buildings, and Equipme							
	Complete if the organization answered	"Yes" on Form 990). Part IV. line 11a. S	ee Form 990. Par	t X. line 10.			
	Description of property	(a) Cost or o			c) Accumulat	ed	(d) Book	value
		basis (investr		(other)	depreciation		(4) 2001	. 4.40
12	Land	,						
	Buildings							
	Leasehold improvements							
	Equipment							
	Other		V	<u> </u>				0.
rota	. Add lines 1a through 1e. (Column (d) must eq	iuai Form 990, Part	<u>х, coiumn (В), line 1</u>	UC.)		Schedule	D (Form 9	

ULSTER	COUNTY	ECONOMIC	DEVELOPMENT
AT.T.TANC			

Part VII Investments - Other Securities. Complete if the organization answered "Yes" o	n Form 990, Part IV, line	e 11b. See Form 990, Part X, line 12.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or er	nd-of-year market value
Financial derivatives			
Closely held equity interests			
Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
al. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
art VIII Investments - Program Related.			
Complete if the organization answered "Yes" o	n Form 990 Part IV line	11c See Form 990 Part X line 13	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or er	nd-of-year market value
(1)	.,		,
(2)			
(3)			
(4)			
(5)			
(6)			
(7)	(
(8)			
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o		e 11d. See Form 990, Part X, line 15.	
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) D	n Form 990, Part IV, line escription	e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) D		e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) D (1) (2)		e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) D (1) (2)		e 11d. See Form 990, Part X, line 15.	(b) Book value
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al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5)		e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5)		e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7)		e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7)		9 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8)		e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ art IX Other Assets. Complete if the organization answered "Yes" o (a) D (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line	escription	e 11d. See Form 990, Part X, line 15.	(b) Book value
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) cal. (Column (b) must equal Form 990, Part X, col. (B) line	rescription		<pre></pre>
II. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) al. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities.	rescription		<pre></pre>
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) al. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability	rescription		5.
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) al. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes	rescription		5.
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) :al. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2)	rescription		5.
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) (3)	rescription		5.
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) (3) (4)	rescription		5.
art IX Other Assets. Complete if the organization answered "Yes" o (a) D (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) (3) (4) (5)	rescription		5.
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6)	rescription		5.
art IX Other Assets. Complete if the organization answered "Yes" o (a) D (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (1) Federal income taxes (2) (3) (4) (5) (6) (7)	rescription		5.
al. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► art IX Other Assets. Complete if the organization answered "Yes" o (a) C (1) (2) (3) (4) (5) (6) (7) (8) (9) tal. (Column (b) must equal Form 990, Part X, col. (B) line art X Other Liabilities. Complete if the organization answered "Yes" o (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6)	rescription		5.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

X

Cala	dule D (Form 990) 2020 ALLIANCE, INC.	DEVELOPMENT	**_**	*8275 Page 4
	t XI Reconciliation of Revenue per Audited Financial Sta	tements With Revenue		*8275 Page 4
	Complete if the organization answered "Yes" on Form 990, Part IV, lir			
1	Takel and a start of the second start of the s		1	311,039.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		······	
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities			
с	Recoveries of prior year grants			
d	Other (Describe in Part XIII.)			
е	Add lines 2a through 2d		2e	Ο.
3	Subtract line 2e from line 1			311,039.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
с	Add lines 4a and 4b		4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I. line 12.)		311,039.
Pa	rt XII Reconciliation of Expenses per Audited Financial Sta	atements With Expens	es per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV, lir	ne 12a.		
1	Total expenses and losses per audited financial statements		1	352,297.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
а	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
с	Other losses			
d	Other (Describe in Part XIII.)			
е	Add lines 2a through 2d		2e	0.
3	Subtract line 2e from line 1			352,297.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
с	Add lines 4a and 4b			0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 1	8.)		352,297.
Pa	rt XIII Supplemental Information.			

CONTRACTOR DEVELOPMENT

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ALLIANCE HAS EVALUATED ANY UNCERTAIN TAX POSITIONS AND RELATED INCOME

TAX CONTINGENCIES AND DETERMINED UNCERTAIN POSITIONS, IF ANY, ARE NOT

MATERIAL TO THE FINANCIAL STATEMENTS, ACCORDING TO FASB ASC 740-10.

PENALTIES AND INTEREST ASSESSED BY INCOME TAXING AUTHORITIES ARE INCLUDED

IN OPERATING EXPENSES, IF INCURRED. NONE OF THE ALLIANCE'S RETURNS ARE

CURRENTLY UNDER EXAMINATION.

SCHEDULI	Compensation Information	OMB N	lo. 1545-00	47
(Form 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest	2	020	
	Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23.			-
Department of the	reasury ► Attach to Form 990.		to Publ	ic
Internal Revenue S			pection	
Name of the o		Employer identifica		mber
	ALLIANCE, INC.	**-**82	/5	
Part I Q	uestions Regarding Compensation			
			Yes	No
	e appropriate box(es) if the organization provided any of the following to or for a person listed on Form 9	90,		
	Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	-class or charter travel			
	el for companions Payments for business use of personal resi	dence		
	indemnification and gross-up payments	ala afi		
	retionary spending account Personal services (such as maid, chauffeur	, cnet)		
h 16				
	he boxes on line 1a are checked, did the organization follow a written policy regarding payment or		-	
	ement or provision of all of the expenses described above? If "No," complete Part III to explain		5	
	rganization require substantiation prior to reimbursing or allowing expenses incurred by all directors, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
trustees,				
3 Indicate	which, if any, of the following the organization used to establish the compensation of the organization's			
	cutive Director. Check all that apply. Do not check any boxes for methods used by a related organization	a to		
	compensation of the CEO/Executive Director, but explain in Part III.			
	apensation committee Written employment contract			
	pendent compensation consultant Compensation survey or study			
	n 990 of other organizations Approval by the board or compensation co	mmittee		
		Initiatee		
4 During th	e year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	ion or a related organization:			
0	a severance payment or change-of-control payment?	4	a	Х
	e in or receive payment from a supplemental nonqualified retirement plan?			X
-	e in or receive payment from an equity-based compensation arrangement?			X
	o any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.		-	
Only sec	tion 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
-	ns listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	nt on the revenues of:			
a The orga	nization?		a	X
b Any relat	ed organization?	5	5	X
	n line 5a or 5b, describe in Part III.			
6 For perso	ns listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	nt on the net earnings of:			
	nization?	6	a	X
	ed organization?		5	X
	n line 6a or 6b, describe in Part III.			
7 For perso	ns listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
not desci	ibed on lines 5 and 6? If "Yes," describe in Part III	7	,	X
	amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
initial cor	tract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III		;	X
9 If "Yes" o	n line 8, did the organization also follow the rebuttable presumption procedure described in			
Regulatio	ns section 53.4958-6(c)?	g)	
LHA For Pap	erwork Reduction Act Notice, see the Instructions for Form 990.	Schedule J (Fe	orm 990) 2020

Schedule J (Form 990) 2020

ALLIANCE, INC.

-*8275

Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Denetits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
(1) MARC RIDER	(i)	0.	0.	0.	0.	0.		0 .
DIRECTOR	(ii)	133,214.	0.	0.	0.	28,729.		0.
(2) BURTON GULNICK, JR.	(i)	0.	0.	0.	0.	0.	0.	0.
TREASURER	(ii)	131,984.	0.	0.	0.	28,729.	160,713.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Schedule J (Form 990) 2020

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 4

THE COMPENSATION OF THE EXECUTIVE DIRECTOR IS ESTABLISHED AT ULSTER

COUNTY BASED ON EMPLOYMENT CONTRACTS WITH THE COUNTY.

Schedule J (Form 990) 2020

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Name of the organization Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on

Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

■ Go to www.irs.gov/Form990 for the latest information. ULSTER COUNTY ECONOMIC DEVELOPMENT

ALLIANCE, INC.

Inspection Employer identification number ** - *** 8275

OMB No. 1545-0047

Open to Public

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

COMMUNITY REVITALIZATION FOR ULSTER COUNTY AND PROVIDES BUSINESS

FINANCING.

FORM 990, PART VI, SECTION A, LINE 7A:

THE SOLE MEMBER OF THE CORPORATION IS THE COUNTY EXECUTIVE OF ULSTER

COUNTY. THE NUMBER OF DIRECTORS SHALL BE SEVEN AS FOLLOWS: (I) FIVE

DIRECTORS SHALL BE APPOINTED BY THE MEMBER; AND (II) THE CHAIR OF THE

ECONOMIC DEVELOPMENT AND TOURISM COMMITTEE OF THE ULSTER COUNTY

LEGISLATURE, OR HIS OR HER DESIGNEE, SHALL BE AN EX-OFFICIO DIRECTOR; AND

(III) THE RANKING MEMBER OF THE ECONOMIC DEVELOPMENT AND TOURISM COMMITTEE

OF THE ULSTER COUNTY LEGISLATURE, OR HIS OR HER DESIGNEE, SHALL BE AN

EX-OFFICIO DIRECTOR.

FORM 990, PART VI, SECTION B, LINE 11B:

THE 990 IS EMAILED TO THE BOARD MEMBERS FOR APPROVAL BEFORE BEING FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

IN THE EVENT THAT A CONFLICT ARISES WITH RESPECT TO ANY MEMBER, DIRECTOR,

OFFICER, OR STAFF MEMBER, HE OR SHE MUST NOTIFY THE CHAIRMAN AND WITHDRAW

FROM PARTICIPATION IN ANY PROCESS WITH RESPECT TO SUCH CONFLICT.

FORM 990, PART VI, SECTION B, LINE 15:

THE EXECUTIVE COMMITTEE REVIEWS COMPENSATION WHEN NECESSARY.

Schedule O (Form 990 or		Page 2
Name of the organization	ALLIANCE, INC.	Employer identification number **-**8275
DOCUMENTS ARE	MADE AVAILABLE TO THE PUBLIC UPON REQUEST.	

SCHEDULE R (Form 990)	► Com	Related Organizations	OMB No. 154	20				
Department of the Treasury Internal Revenue Service		Go to www.irs.gov/Form990 fo		tinformation			Open to F Inspect	Public
Name of the organiza	ation ULSTER COUNTY ALLIANCE, INC	ECONOMIC DEVELOPME		identification number				
Part I Identifica		lete if the organization answered "Yes"	on Form 990, Part IV, line 33.					
(a) Name, address, and EIN (if applicable) of disregarded entity		d EIN (if applicable) Primary activity		(d) Total incon	(e) End-of-year a	Issets	(f) Direct controllin entity	g
			D.Y					
	tion of Related Tax-Exempt Organiz ons during the tax year.	zations. Complete if the organization a	answered "Yes" on Form 990,	Part IV, line 34, be	ecause it had one o	r more related t	tax-exempt	
	(a) me, address, and EIN f related organization	dress, and EIN Primary activity		(d) Exempt Code section	(e) Public charity status (if section	(f) Direct contro entity	olling _{con}	(g) 512(b)(13) trolled atity?
					501(c)(3))		Yes	No
ULSTER COUNTY -	14-6002575							
244 FAIR STREET KINGSTON, NY 12	2402	GOVERNMENT	NEW YORK					x
	uction Act Nation and the Instructio					Caba	dulo P (Form 0	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

Schedule R (Form 990) 2020 ALLIANCE, INC.

-8275 Page 2

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(I	h)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total income end-of-year assets allocations? 20 of Schedul		Share of Disproportionate allocations?		Code V-UBI amount in box 20 of Schedule	Gener mana partr	ral or F ging her?	Percentage ownership
		country)		sections 512-514)		400010	Yes	No	K-1 (Form 1065)	Yes	No	
											\rightarrow	
	1											

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(C) Legal domicile (state or foreign	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i Sec 512(b contr enti	i) tion o)(13) rolled ity?
		country)						Yes	No

Schedule R (Form 990) 2020 ALLIANCE, INC.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Not	e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No	
1	During the tax year, did the organization engage in any of the following transactions	with one or more re	elated organizations listed i	in Parts II-IV?				
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	,	-		1a		X X	
	b Gift, grant, or capital contribution to related organization(s)							
с	Gift, grant, or capital contribution from related organization(s)				1c	Х		
	d Loans or loan guarantees to or for related organization(s)							
е	e Loans or loan guarantees by related organization(s)						Х	
f	f Dividends from related organization(s)							
g	Sale of assets to related organization(s)				1g		X	
h	Purchase of assets from related organization(s)				1h		X	
i	Exchange of assets with related organization(s)				1i		X X	
j	j Lease of facilities, equipment, or other assets to related organization(s)							
k	k Lease of facilities, equipment, or other assets from related organization(s)							
- 1	I Performance of services or membership or fundraising solicitations for related organization(s)							
	Performance of services or membership or fundraising solicitations by related organ				1m		X	
	Sharing of facilities, equipment, mailing lists, or other assets with related organization				1n	Х		
o	Sharing of paid employees with related organization(s)				10	Х		
р	Reimbursement paid to related organization(s) for expenses				1p		X	
q	Reimbursement paid by related organization(s) for expenses				1q		X	
r	Other transfer of cash or property to related organization(s)				1r		X	
S	Other transfer of cash or property from related organization(s)				1s		X	
_2	If the answer to any of the above is "Yes," see the instructions for information on w	ho must complete th	is line, including covered r	elationships and transaction thresholds.				
	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount invol	ved			
(1) [[]	JLSTER COUNTY	С	283,708.	COST				

Schedule R (Form 990) 2020 ALLIANCE, INC.

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)	(d)	(0)	(f)	(g)	(h)	(i)	(j)	(k)
(a) Name, address, and EIN	(D) Primary activity	Legal domicile	Predominant incomo	(e) Are all partners se 501(c)(3) orgs.?	رب) د. Share of	(9) Share of			General o	
of entity	Finally activity	(state or foreign	(related, unrelated,	501(c)(3)	total	end-of-year	Dispropo tionate allocations	amount in box 20	managing	ownership
or onady		country)	Predominant income (related, unrelated, excluded from tax under sections 512-514)	orgs.?		assets			partner?	
		country	Sections 512-514)	Yes No			Yes N		Yes NO	
			1							
	-									
	l									
	-									
										<u> </u>
										1

Schedule R (Form 990) 2020

ULSTER	COUNT	ECONOM	IC DEVELOPMEN	т
ALLIANC	E, IN	2.		

't VII	Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.